

At Fosera, we are passionate about developing innovative and reliable solar systems for the 2 billion people, still living off-the-grid. Our product range includes small solar systems for basic energy needs for lighting or cell phone charging and larger solutions for TVs or refrigerators.

We are a young, fast growing company in the B2B solar business with headquarters in Ulm and subsidiaries in Thailand and Ethiopia. Our main markets are in Africa and Asia. We are hoping to expand our sales team and are looking for a

Sales Manager West Africa (m/f/d)

What you will be doing:

- Sales & business development in an international B2B environment
- Key account management
- Trade fairs and customer visits
- Marketing support based on market insights and customer feedback

What we are looking for:

- Strong communicator who wants to make a positive impact
- Proactive, goal oriented and fun
- Business fluent in French and English
- Experience in sales and/or business development and/or international logistics is a plus

What we can offer:

- Career and development potential in a young company
- Flexible working hours and room for growth
- Pleasant working atmosphere in a motivated and collegial team, short decision-making processes and flat hierarchies
- Motivating work with a direct, positive impact on the lives of our customers and on the environment

Are you interested? Please send your application documents with salary expectations and a possible starting date to jobs@fosera.com